

Case Study -Presentation(20 Points)



The cases will require teams to strategize their decisions and present to us the most feasible and possible solution to the case.

- There will be two rounds in the event-prelims and mains.
- A team can have maximum 3 members
- There is no restriction on the number of teams in the preliminary round
- In the first round,team will have to solve the case(s) and submit the solution in one hour
- Top two team from each pool will be selected
- Each pool's selected teams will be given a case and they will have 45 minutes to think
- These teams are then required to present before the judges.
- Each team is allowed 10 minutes to present the solution before the judges,after which there will be questions from the judges
- The decision of the judges will be final and binding.
- The scores of all the 3 teams in a pool will be added and then the winners will be decided on a pool basis.
- The teams will be judged on the effectiveness of the solutions, any good insights and approximations they make and also on their presentation skills.
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Judge's Score sheet

Criteria	Description	Maximum Points / Weightage
Argument	Did they use data effectively to support their recommendation?	25
Questions	Were they able to answer questions effectively?	25
Analysis	Were the analyses, valuation models, rigorous and appropriate?	20
Materials	Quality of Slides	10
Presentation/Team Involvement	Team involvement, Quality of Presentation, Poise, confidence	20

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